The Score
A Quarterly Update on Adagio Accounting

ADPs enhance Adagio

"ADPs", Adagio Developer Partners, are independent, or "third party" software developers that make applications which work with Adagio.

For example, do you need payroll software? Would you like to be able to easily change all of your customer numbers? Would you like to be able to print labels from all of your Adagio inventory data? Do you need CRM? These common wishes can all be addressed with Adagio ADP products. Read on to learn about a sampling of ADP products available to Adagio users.

KOM Number Changers

Over time, some companies' organizational and reporting needs change, requiring a change to their account numbering scheme. Sometimes new accounts are added incorrectly. With **Customer Number Change**, **GL Account Code Change**, **Item Number Change** and **Vendor Number Change**, these changes are a snap. Each tool gives Adagio users the ability to change or combine existing codes throughout Adagio. You can rearrange and combine codes knowing that your historical data and related data in other modules will be changed, too. Find out more at www.komassoc.com/softrak/ontheweb/.

Paymate Platinum Payroll

Designed to provide solutions for medium to large size companies in all industries, **Paymate Platinum** is an SQL based payroll system which incorporates functions designed to give you increased control and flexibility within your Payroll system.

Paymate Platinum allows users to define up to 50 earnings, 50 deductions, 15 benefits as well as 2 user defined accruals (in addition to vacation and sick pay accruals). Platinum also allows for an unlimited number of employees, and is predesigned to calculate taxes for all jurisdictions in the US and Canada. Visit www.akmicrosystems.com for more details on the whole Paymate payroll family.

Customer Relations Management by linXsoft

linXware is a family of products that promotes CRM by linking accounting customers, sales history and product information into popular contact manager and CRM packages, such as GoldMine®. linXware provides scheduled synchronization with key accounting information and statistics, selectable through a built-in mapping tool. Optional links are available for detailed sales history, order entry and debt management. Find out more about linXware and other shipping and order management products at www.linxsoft.com.

LabelPrint by Island Microsystems

A simple and handy product, **LabelPrint** prints item labels from Adagio Inventory data. The items can even be printed as barcodes to allow scanning of items into Inventory or OrderEntry, or other sales invoicing modules. You can print single items, a range of items, only items currently in stock, or items recently received. Or, you can select your items using the Finder or Smart Finder. For more information on this and other neat products for Adagio, visit www.islandmicro.com.

Check and Invoice Printing

PrintBoss is the premier software product for printing checks and invoices with Adagio. Wellspring Software offers easy, seamless software that prints checks and invoices on blank paper. PrintBoss expands the capabilities of Adagio to include emailing forms, printing form copies to different printers, and creating positive pay files without any additional keystrokes. Their check stock is high quality, high security and low priced. The standard Adagio check is designed to print onto the PrintBoss check stock. Find out more at www.wellspringsoftware.com.

This is merely a sampling of Adagio Developer Partner products available for Adagio. Visit Softrak's website for more, at www.softrak.com, or give us a call and we can discuss what products might be right for you. ♪

JobCost Shipping

Adagio JobCost is a full-featured job costing solution for the Adagio user. It is completely integrated with Adagio Receivables, Adagio Payables and Adagio Invoices, and allows you to profitably measure and track all your jobs or projects, and accurately and automatically recognize revenue as each job progresses. Call today for more information and special introductory pricing.

Accounting and System Solutions

How Aging Works in Receivables

Adagio Receivables maintains two separate aging dates for every invoice entered for a customer — the Invoice Date and the Due Date. These dates are used to produce two separate reports, and one screen inquiry in the program. It is important to understand the difference between the two. Adagio's support of user defined aging periods provides company specific aging, but for some this can be confusing.

- **Invoice Date:** The date the invoice was created, and generally the date when the revenue is recognized in the General Ledger. Invoice dates are rarely (if ever) in the future. Specification codes F2 to F5 age a customer statement using this date.

- **Due Date:** The date the invoice is **due**. Determined by the **Terms** applied to the invoice date. Invoices not yet due are considered current. Due dates are often in the future. Specification codes F9 to F13 age a customer statement using due date.

- **Discount Date:** The date by which a customer may take a discount if they pay.

- **Customer Terms:** When a customer is added in Receivables, you must supply a default **Terms code** for the customer. The **Terms** are used to calculate a **Due date** based on the invoice date entered when the transaction is created in Receivables, Invoices or OrderEntry. If the **Terms code** is blanked during transaction entry, then the operator can specify a **Discount date** and **Due date** for the invoice.

- **Customer Account Inquiry Aging:** Ages the transactions on a customer account by the **Due date**. This account aging produces the same results as an **Overdue Receivable**s report. All transactions are included. Unapplied cash is always **Current**.

- **Overdue Receivables:** A report to show you which customer accounts are overdue, based on the **Due date** of an invoice. Transactions with **Due dates from today forward** are considered Current. All invoices with **Due dates in the past** are considered Overdue and are aged as specified on the report parameters.

- **Aged Trial Balance:** A report based on the **Invoice Date** that shows how old your invoices are (but not whether they are overdue or not). This report can be **Aged as of** or **Calculated as of** a particular date. If it is Calculated as of a particular date, then all transactions with an **Invoice date** after the calculation date are ignored for the purposes of producing the report.

- **Amounts:** The amounts used in aging are the amounts after the cash has been applied.

For Example: Sample Transactions
Sign on date: Mar 08 2004
Company profile statement aging: 10, 30, 60 days

Customer Transactions:

Invoice Date	Date Amount	Due
26-Jan-04	15-Feb-04	1,417.50
03-Feb-04	23-Feb-04	54.00
04-Feb-04	24-Feb-04	300.00
10-Feb-04	01-Mar-04	300.00
11-Feb-04	02-Mar-04	300.00
25-Feb-04	16-Mar-04	609.00
25-Feb-04	16-Mar-04	119.00
27-Feb-04	18-Mar-04	300.00
		3,399.50

Sample Aging Screen/Reports:
Account Inquiry Aging

Current	1 - 10	11 - 30	31 - 60	Over 60
$1,028.00	$600.00	$1,771.50	$0.00	$0.00

This is the same aging as on a customer statement (when using due date aging), the Overdue Receivables Report, and the Aged Trial Balance (both on the left). ♪

Softrak Systems Inc.
Adagio Receivables - Overdue Receivables [Detail by date] Aged as of Mar 08 2004 Mar 08 2004 Page 1 of 1

Softrak Systems Inc.
Adagio Receivables - Age Trial Balance [Detail by date] Aged as of Mar 08 2004 Mar 08 2004 Page 1 of 1

Photo by WR Jans Photography
Adagio is a registered trademark of Softrak Systems Inc.
All other trademarks are trademarks of their respective companies.